



RUSSOFT Association

2025

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RUSSOFT Association

Created on 1999.9.9 in St. Petersburg, Russia by 10 IT-companies with total staff of 500 engineers

At this moment we unit **370 IT-companies** with over **100 000 software developers** in Russia and abroad

Main areas of activities:

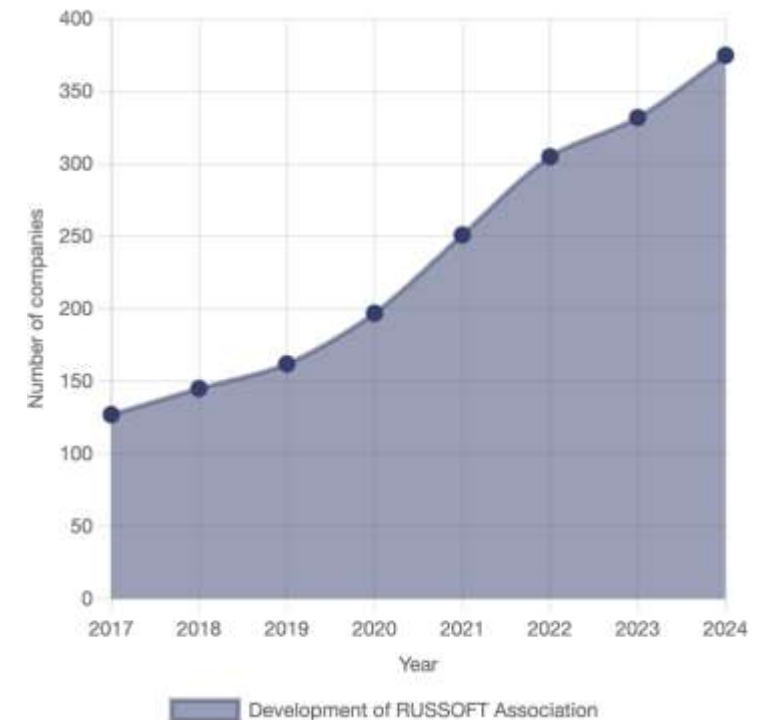
- Lobbying
- Promotion of digital transformation, software import substitution, IT-education, export of ICT-platforms and of IT-services
- International cooperation in the modern technological areas (AI, BD, VR, IIoT, etc.)

For over 20 years we have been conducting **Annual survey** of the Russian Software development Industry and publishing free report

Agreements with BITKOM, Germany (2002), NASSCOM, India (2018), ChinaSoft, China (2019), Korea-Russia Business Council (2019), PIKOM, Malaysia (2022)

Representative office in New Delhi (India) and official **representatives** in Turkey, United Arab Emirates, and Indonesia, and local partners in India, China, Brazil

Active participant of different Working groups and Committees, created by Russian Ministries and State Funds



RUSSOFT represents full technological stack

Artificial
intelligence

AR- and VR-
technologies

Cyber-Physical
Systems

Data analysis
systems and BI

GovTech

Industrial
software

Information
security

IoT

MedTech
solutions

Office
applications

Smart City
solutions

Trusted
operating
systems

Strategy of RUSSOFT for 2025-2030

Continuation of software import substitution program. Within 2-3 years all critical applications should have **local independent analogues**

Transfer of trusted technologies to the friendly countries which is necessary to them for achieving **technological independence** (everybody needs trusted hardware and software, trusted electronic components, cyber-security, independent payment systems)

Transfer of knowledge which provides access to ICT in **New Technological Era** (including Artificial Intelligence, Internet of Things, Cyber-Physical Systems, Blockchain, Quantum Calculations and Quantum Communications, etc.) to BRICS+ countries

Initiating joint global scope BRICS+ projects in the Space, in Healthcare, in Quantum physics, etc. which would lead BRICS+ countries to the **leading positions in Economic and Technological development**. They will allow their Science and Education to eliminate the existing gap with developed Nations - their companies will get access to new technologies and markets, while people will get jobs

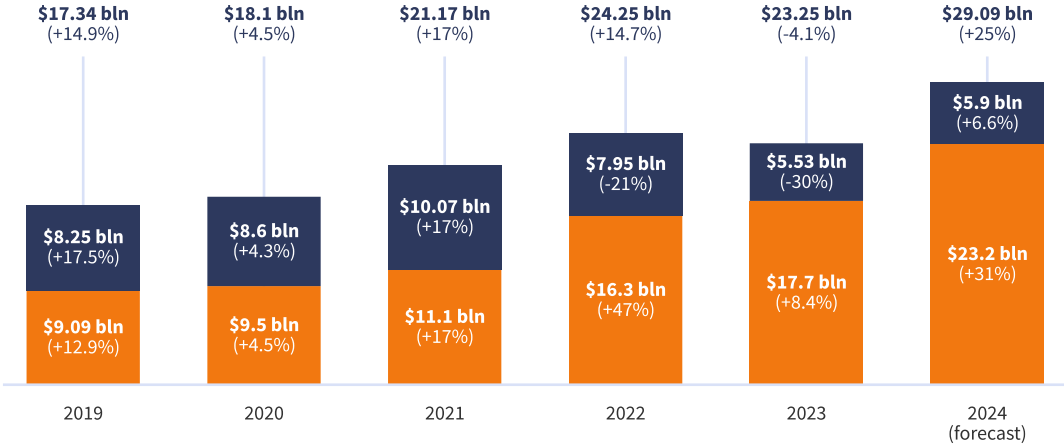
Results of 2022-2024 for Russian software industry

Because of software import substitution program, the local sales of Russian software vendors and services' providers **increased** by **35%** (in RUB) both in 2022 and in 2023, with an expected **38%** growth rate in 2024

Russian export of software and of software development services to the USA and EC **decreased** by **30%** in 2022 and by **30%** in 2023, while the export to countries "friendly" towards Russia increased by **10%** in 2022 and by **20%** in 2023. In 2024 we expect to have **positive growth rate** of software and software development services' export on the overall

Altogether the industry had a slight drop of income in 2022 (**2-5%**), but the State industry stimulation measures helped to limit the drop and to **stimulate the growth** by **20%** (RUB) in 2023 and **25%** in 2024

Main economic indicators characterizing Russian software development industry in 2019-2024



From 21st Annual Survey (2024). Russian software development industry

<https://russoft.org/en/analytics/21-e-ezhegodnoe-issledovanie-russoft-2024-industriya-programmnogo-obespecheniya-v-rossii/>

What can Russia offer to the ASEAN Nations?

Arguments FOR the Russian co-leadership in ASEAN:

Very high level of Mathematics and IT education system

Very serious experience of assuring Russian technological sovereignty in the field of software development

Leadership in the field of providing info- and cyber-security. Practical realization of technological sovereignty

Historical experience of USSR to provide assistance for the technological development to friendly Nations

NEW WORLD ORDER

Principles of New world order - SCJR

Sovereignty – each participant keeps the right of sovereignty (including technological sovereignty) vis-à-vis other Nations, including BRICS+ and ASEAN countries

Cooperation – BRICS+ and ASEAN countries cooperate with each other by different means, including technology transfer and within the realization of joint projects

Justice – the cooperation between BRICS+ and ASEAN Nations is being realized for the interests of all participants with the aim of reciprocal and even development of each participant and of their markets

Rationalism – the cooperation between nations is being created on the basis of respecting economic interests of BRICS+ and ASEAN Nations and of their joint Nature. It is aimed at the joint development of the human capital of participating countries and at the growth of level of life of their citizens



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More About RUSSOFT Association, our participants and their competences



Download 21st Annual Survey made by RUSSOFT Association